Sales Tax Revenue Jan 2012 - Dec 2015

|  | Jan 2012 | Feb 2012 | Mar 2012 | Apr 2012 | May 2012 | Jun 2012 | Jul 2012 | Aug 2012 | Sep 2012 | Oct 2012 | Nov 2012 | Dec 2012 | 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Sales Tax | \$1,417,810 | \$1,071,707 | \$1,088,328 | \$1,367,726 | \$1,259,153 | \$1,272,586 | \$1,334,894 | \$1,299,698 | \$1,519,021 | \$1,496,917 | \$1,236,403 | \$1,272,199 | \$15,636,441 |
| Food and Dining | 180,656 | 156,557 | 175,917 | 201,040 | 183,769 | 194,958 | 201,513 | 199,652 | 237,451 | 233,320 | 225,200 | 183,995 | 2,374,026 |
| Auto Dealers \& Parts | 361,434 | 367,327 | 348,942 | 423,828 | 455,390 | 414,707 | 408,242 | 475,182 | 412,595 | 518,963 | 360,965 | 393,802 | 4,941,378 |
| Total Use Tax | 24,659 | 25,130 | 14,576 | 35,789 | 8,405 | 11,325 | 31,667 | 10,935 | 10,866 | 11,318 | 19,214 | 9,455 | 213,339 |


|  | Jan 2013 | Feb 2013 | Mar 2013 | Apr 2013 | May 2013 | Jun 2013 | Jul 2013 | Aug 2013 | Sep 2013 | Oct 2013 | Nov 2013 | Dec 2013 | 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Sales Tax | \$1,599,387 | \$1,096,925 | \$1,098,802 | \$1,436,562 | \$1,258,462 | \$1,366,648 | \$1,437,337 | \$1,264,281 | \$1,563,240 | \$1,387,822 | \$1,391,229 | \$1,438,431 | \$16,339,126 |
| Food and Dining | 202,500 | 180,663 | 168,782 | 221,628 | 189,017 | 185,193 | 215,566 | 200,425 | 205,501 | 221,045 | 206,592 | 227,093 | 2,424,008 |
| Auto Dealers \& Parts | 459,658 | 379,775 | 379,035 | 440,926 | 440,889 | 454,420 | 440,933 | 455,704 | 489,182 | 427,337 | 480,136 | 447,261 | 5,295,256 |
| Total Use Tax | 15,574 | 22,540 | 14,144 | 16,199 | 10,580 | 11,041 | 14,643 | 21,393 | 16,051 | 15,585 | 18,757 | 22,115 | 198,623 |


|  | Jan 2014 | Feb 2014 | Mar 2014 | Apr 2014 | May 2014 | Jun 2014 | Jul 2014 | Aug 2014 | Sep 2014 | Oct 2014 | Nov 2014 | Dec 2014 | 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Sales Tax | \$1,739,210 | \$1,342,888 | \$1,320,119 | \$1,556,171 | \$1,389,274 | \$1,460,634 | \$1,563,790 | \$1,750,222 | 1,774,617 | 1,561,160 | 1,529,860 | 1,611,820 | \$18,599,766 |
| Food and Dining | 245,039 | 226,571 | 224,607 | 252,942 | 223,617 | 227,196 | 238,066 | 246,911 | 227,501 | 242,811 | 237,020 | 218,627 | \$2,810,906 |
| Auto Dealers \& Parts | 418,009 | 391,531 | 438,357 | 503,416 | 461,615 | 483,818 | 476,126 | 580,407 | 542,553 | 510,070 | 551,251 | 539,897 | \$5,897,049 |
| Total Use Tax | 21,139 | 16,426 | 14,139 | 14,923 | 11,711 | 18,628 | 14,748 | 13,087 | 13,499 | 15,756.37 | 16,489.12 | 14,197.90 | \$184,744 |


|  | Jan 2015 | Feb 2015 | Mar 2015 | Apr 2015 | May 2015 | Jun 2015 | Jul 2015 | Aug 2015 | Sep 2015 | Oct 2015 | Nov 2015 | Dec 2015 | 2015 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Sales Tax | \$1,916,645 | \$1,397,311 | \$1,468,840 | \$1,780,102 | \$1,598,910 | \$1,594,948 | \$1,757,594 | \$1,699,011 | 1,837,299 | 1,791,008 | 1,692,193 | 1,659,153 | \$20,193,012 |
| Food and Dining | 245,102 | 238,857 | 238,116 | 273,171 | 261,650 | 248,415 | 285,121 | 262,367 | 280,515 | 267,527 | 245,994 | 235,162 | \$3,081,998 |
| Auto Dealers \& Parts | 536,721 | 464,496 | 473,318 | 564,072 | 548,337 | 508,280 | 552,695 | 620,072 | 558,559 | 579,397 | 613,739 | 527,117 | \$6,546,804 |
| Total Use Tax | 17,591 | 12,381 | 22,177 | 20,860 | 13,327 | 13,713 | 16,773 | 14,165 | 25,203 | 23,575 | 20,215 | 19,418 | \$219,398 |

Percent Change from Prior Year by Month

|  | $\begin{gathered} \text { Jan } \\ \text { 2012-2013 } \end{gathered}$ | $\begin{gathered} \text { Feb } \\ 2012-2013 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Mar } \\ \text { 2012-2013 } \end{gathered}$ | $\begin{gathered} \text { Apr } \\ \text { 2012-2013 } \end{gathered}$ | $\begin{gathered} \text { May } \\ \text { 2012-2013 } \end{gathered}$ | $\begin{gathered} \text { Jun } \\ \text { 2012-2013 } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Jul } \\ \text { 2012-2013 } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Aug } \\ \text { 2012-2013 } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Sep } \\ 2012-2013 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Oct } \\ \text { 2012-2013 } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Nov } \\ \text { 2012-2013 } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Dec } \\ \text { 2012-2013 } \\ \hline \end{gathered}$ | 2012-2013 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Sales Tax | 12.8\% | 2.4\% | 1.0\% | 5.0\% | -0.1\% | 7.4\% | 7.7\% | -2.7\% | 2.9\% | -7.3\% | 12.5\% | 13.1\% | 4.5\% |
| Food and Dining | 12.1\% | 15.4\% | -4.1\% | 10.2\% | 2.9\% | -5.0\% | 7.0\% | 0.4\% | -13.5\% | -5.3\% | -8.3\% | 23.4\% | 2.1\% |
| Auto Dealers \& Parts | 27.2\% | 3.4\% | 8.6\% | 4.0\% | -3.2\% | 9.6\% | 8.0\% | -4.1\% | 18.6\% | -17.7\% | 33.0\% | 13.6\% | 7.2\% |
| Total Use Tax | -36.8\% | -10.3\% | -3.0\% | -54.7\% | 25.9\% | -2.5\% | -53.8\% | 95.6\% | 47.7\% | 37.7\% | -2.4\% | 133.9\% | -6.9\% |


|  | $\begin{gathered} \text { Jan } \\ \text { 2013-2014 } \end{gathered}$ | $\begin{gathered} \text { Feb } \\ 2013-2014 \end{gathered}$ | $\begin{gathered} \text { Mar } \\ 2013-2014 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Apr } \\ 2013-2014 \\ \hline \end{gathered}$ | $\begin{gathered} \text { May } \\ \text { 2013-2014 } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Jun } \\ 2013-2014 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Jul } \\ 2013-2014 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Aug } \\ 2013-2014 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Sep } \\ 2013-2014 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Oct } \\ 2013-2014 \end{gathered}$ | $\begin{gathered} \text { Nov } \\ \text { 2013-2014 } \end{gathered}$ | $\begin{gathered} \text { Dec } \\ 2013-2014 \end{gathered}$ | 2013-2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Sales Tax | 8.7\% | 22.4\% | 20.1\% | 8.3\% | 10.4\% | 6.9\% | 8.8\% | 38.4\% | 13.5\% | 12.5\% | 10.0\% | 12.1\% | 13.8\% |
| Food and Dining | 21.0\% | 25.4\% | 33.1\% | 14.1\% | 18.3\% | 22.7\% | 10.4\% | 23.2\% | 10.7\% | 9.8\% | 14.7\% | -3.7\% | 16.0\% |
| Auto Dealers \& Parts | -9.1\% | 3.1\% | 15.7\% | 14.2\% | 4.7\% | 6.5\% | 8.0\% | 27.4\% | 10.9\% | 19.4\% | 14.8\% | 20.7\% | 11.4\% |
| Total Use Tax | 35.7\% | -27.1\% | 0.0\% | -7.9\% | 10.7\% | 68.7\% | 0.7\% | -38.8\% | -15.9\% | 1.1\% | -12.1\% | -35.8\% | -7.0\% |
|  | $\begin{gathered} \text { Jan } \\ \text { 2014-2015 } \end{gathered}$ | $\begin{gathered} \text { Feb } \\ 2014-2015 \end{gathered}$ | $\begin{gathered} \text { Mar } \\ 2014-2015 \end{gathered}$ | $\begin{gathered} \text { Apr } \\ 2014-2015 \end{gathered}$ | $\begin{gathered} \text { May } \\ 2014-2015 \end{gathered}$ | $\begin{gathered} \text { Jun } \\ 2014-2015 \end{gathered}$ | $\begin{gathered} \text { Jul } \\ 2014-2015 \end{gathered}$ | Aug 2014-2015 | $\begin{gathered} \text { Sep } \\ 2014-2015 \end{gathered}$ | $\begin{gathered} \text { Oct } \\ 2014-2015 \end{gathered}$ | $\begin{gathered} \text { Nov } \\ 2014-2015 \end{gathered}$ | $\begin{gathered} \text { Dec } \\ 2014-2015 \end{gathered}$ | 2014-2015 |
| Total Sales Tax | 10.2\% | 4.1\% | 11.3\% | 14.4\% | 15.1\% | 9.2\% | 12.4\% | -2.9\% | 3.5\% | 14.7\% | 10.6\% | 2.9\% | 8.6\% |
| Food and Dining | 0.0\% | 5.4\% | 6.0\% | 8.0\% | 17.0\% | 9.3\% | 19.8\% | 6.3\% | 22.8\% | 9.9\% | 3.5\% | 4.7\% | 9.3\% |
| Auto Dealers \& Parts | 28.4\% | 18.6\% | 8.0\% | 12.0\% | 18.8\% | 5.1\% | 16.1\% | 6.8\% | 3.0\% | 12.6\% | 9.9\% | -4.2\% | 10.6\% |
| Total Use Tax | -16.8\% | -24.6\% | 56.8\% | 39.8\% | 13.8\% | -26.4\% | 13.7\% | 8.2\% | 86.7\% | 49.6\% | 22.6\% | 36.8\% | 18.8\% |

Data based on Area Report 18-25 Crystal report for Havana BID

