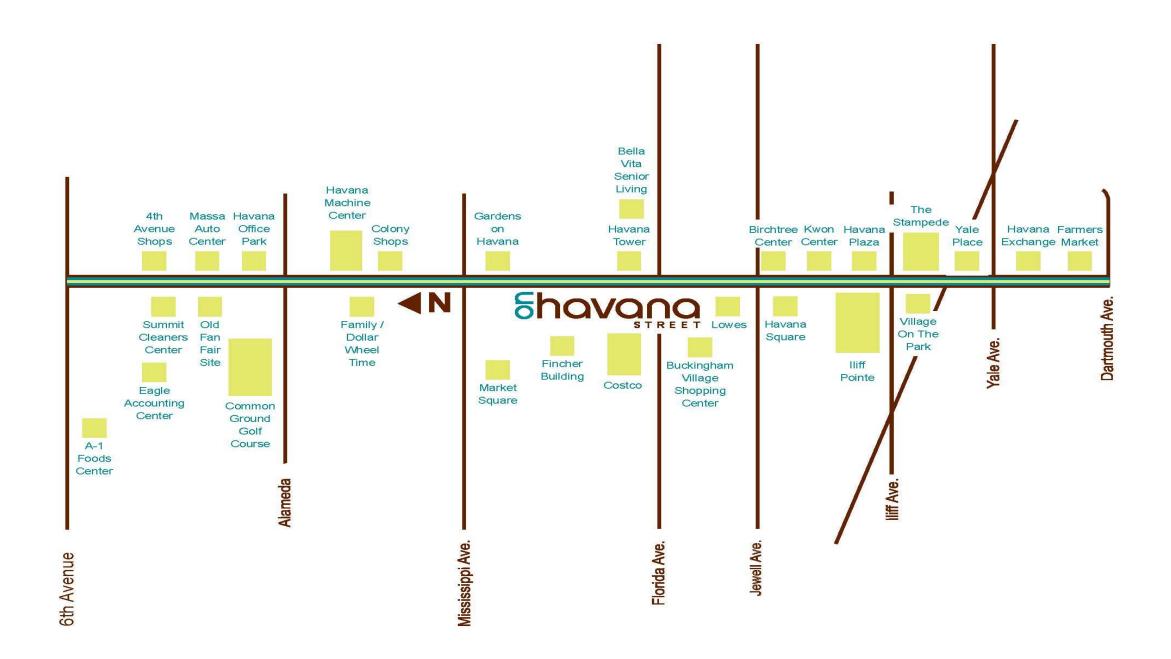


What is a BID? Business Improvement District

- We are not a non-profit, for profit business or membership organization
- We are a special state district similar to a water & fire district
- 10 years ago, businesses & commercial property owners along the corridor, voted to tax themselves to revitalize the area within the district
- The tax collected is operated and managed by the Havana BID to support programs outlined in the operational plan



Havana Business Improvement District

- Focus on unique, culturally diverse events and fun new things to do
- Provides programming & benefits to business and commercial properties
- Economic development, establishing a district identity for the area and advocacy programs

Our Branding bhavana Havana BID has been branded as

Our sub-brands in the BID include



for our 23 auto dealerships, 100 + repair shops and auto parts/services businesses



for our sculpture-on-the-street public art program.



to support our over 95+ diverse restaurants



SNAPSHOT

- Dba "On Havana Street"
- 4.3 miles along Havana Street, 6th Ave to Dartmouth in Aurora/Arapahoe County Colorado
- 209 real commercial properties
- 480 businesses
- 9 member board, 2 full-time employees
- 4.5 mill levy on commercial properties
- Started receiving funding in 2008



Important Sales Tax Generator for the City of Aurora

- The 4.3 miles of Havana BID businesses generated 12.1% of total City of Aurora sales tax revenue in 2016 (city sales tax is 3.75%)
- \$21,049,286 generated for Aurora in 2017, 2018 TBD
- Retail Vacancy Rate under 1.8% one of the lowest vacancy rates in the city



2018 Budget

- Marketing/Events/Economic Development including the Havana Motor Mile = 47% of budget
- Program Management = 8% of budget
- District Identity & Image / Art 2C on Havana = 13% of budget
- Salaries & Benefits = 12% of budget
- Board Reserves, Tabor Reserves & Fees = 20% of budget



NEW BUSINESS & ECONOMIC DEVELOPMENT

Dae Gee – opened late 2017

- Chill Korean food joint focusing on all-you-can-eat BBQ, soju & more in a hip environment.
- Featured on Food Network's hit show Triple D Nation this past October 5th, 2018
- p: 303.873.6800
- 1910 S. Havana St., Unit 1 Aurora, CO 80014
- https://www.daegee.com/

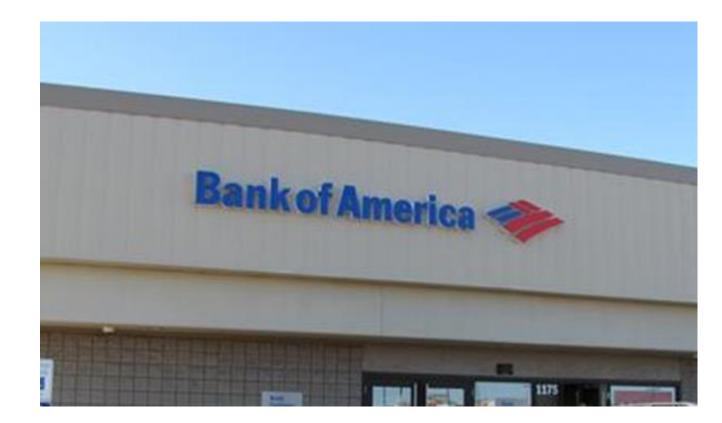






Bank of America Branch Opens December 2017

- Bank of America Branch Opens on Havana
- The new Bank of America Branch opened on December 18 in the Market Square Shopping Center by King Soopers.
- This is the former Blockbuster Video location at 1175 S Havana.



Argenta

- Havana & 3rd Old Fan Fare building
- Master Plan includes 10.55 acres of mixed use development
- 86 TOWNHOMES (3.6 acres), 208 MULTI-FAMILY, AND 20,000 SQUARE FEET OF SMALL SCALE RETAIL
- Developer: Dillon Place



The remains of Fan Fare, a 1960s discount shopping center. The structure was raised two years ago and will now be replaced by a residential-retail complex called Argenta.

"The spot is ripe for development, Mercado said, because it sits so close to the Anschutz Medical Campus to the north, Lowry to the west, Stanley Marketplace to the north and along bustling Havana."



Argenta

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2 Aurora Water Projects On Havana

•Easterly Creek drainage basin project begins in Fall: The city of Aurora purchased the lot behind Shortline Mazda from Mike Naughton Ford back in 2015 for this project.

The plan is for a detention basin for flood control on the lot with a walking path around the basin and a park area, like Expo or Utah parks.

Access off of 1st Avenue between Havana and Moline will be restricted at times during the construction.

• Havana Street 30 - Water Line Renewal Project Begins Soon - Aurora Water will be improving the areas from 1st avenue north to 6th Ave along Havana.

Bids were due to Aurora Water by Aug 28 and are currently being reviewed.

No start date has been released for this project

Colorado Rapids & Colorado Storm

Colorado Rapids Youth Soccer Club for 3 years to 18 year olds

www.rapidsyouthsoccer.org

111 Havana St, Suite 120, Aurora, CO 80010

We also welcomed Finn Ruehrdanz to our BID Board on June 25, 2018



Gardens on Havana

Evnerienc

- Plans for expansion near Target and open plots
- Toy R Us Closed Currently a Spirit Halloween - "We put our order in for Movie Tavern (no decision yet)" + Multiple prospects – retail, fitness and entertainment (AmCap can't disclose any details at this time)
- Comcast Xfinity relocated & expanded to former Zhanna's Day Spa location next to the Rose Garden Plaza (This is the busiest location in the nation)





Koshari Time Café -Opened Feb. 2018

- Egyptian & Lebanese Café opening at 1155 South Havana, Unit 35, in King Soopers Center (Market Square) on the SW corner of Mississippi and Havana.
- Koshari is Egypt's staple street food.
- Contains no meat, but is very filling & healthy.
- Combination of rice, macaroni and lentils mixed in a cumin-scented spicy tomato sauce sprinkled with garlic vinegar and topped with chick peas & crispy fried onions.

FRONT RANGE KRATOM - Opened Feb. 2018



www.frontrangekratom.com

2790 S Havana Unit T, Aurora CO 80014

303-954-9791

Front Range Kratom is open in the Havana Exchange Shopping Center near the Panda restaurant

Front Range Kratom is the newest SE Asian botanical medicine shop to open in the Havana District.

Kratom has been used for centuries in Asia where it is indigenous—Thailand and Indonesia. Kratom has been in the West since the 1980's.

The claim is that Kratom can be used to recover from alcohol and heroin addictions and also can be used for chronic pain. Some say further scientific testing needs to be performed to test these assertions, but funding for such testing is difficult to find.

Angry Chicken – Opened March 2018

- Authentic South Korean Style rice flour chicken. This is the 4th Angry Chicken restaurant in the United States and the only dine-in/sit down Angry Chicken in the country. There are two take-out style Angry Chicken restaurants in Texas and one in the LA area.
- p: 303-353-2680
- 1930 S Havana ST, Unit 13, Aurora, CO 80012
- <u>https://www.angrychickenco.com/</u>



Happy Tea – Opened April 2018



Coffee & Tea, Hong Kong Style Egg Waffles, Juice Bars & Smoothies

New Addition to the Havana Exchange Shopping Center near Bicycle Village

2790 S Havana St Ste U Aurora, CO 80014

(720) 592-0977

Picture: Egg Waffle with Mango, Pocky sticks & Ice Cream

SNOWL Café – Opened May 2018



This picturesque ice cream shop is filled with tasty treats, unique finds, and the ever-trendy taiyaki! Enjoy other favorites such as snow bowls, boba teas, Korean street food and more in this adorable atmosphere.

1930 S Havana St #5-6, Aurora, CO 80014

Birchtree Shopping Center

Jewel and Havana

(Same Shopping Center as Katsu Ramen, Angry Chicken & Dae Gee Korean BBQ)



E-cig of Denver Opened May 2018

- HOME OF THE BEST PRICE E-LIQUIDS ON THE INTERNET
- Delivering the finest cheap eJuice anywhere. \$3.99 for 30 ml. Hand mixed just for you. Ultra high quality eJuice at an ultra inexpensive price.





All Seasons Rent-All

- 2157 S Havana St, Aurora, CO 80014
- (303) 755-3566
- Remodel May 2018
- 2157 S Havana St Aurora, Colorado 80014



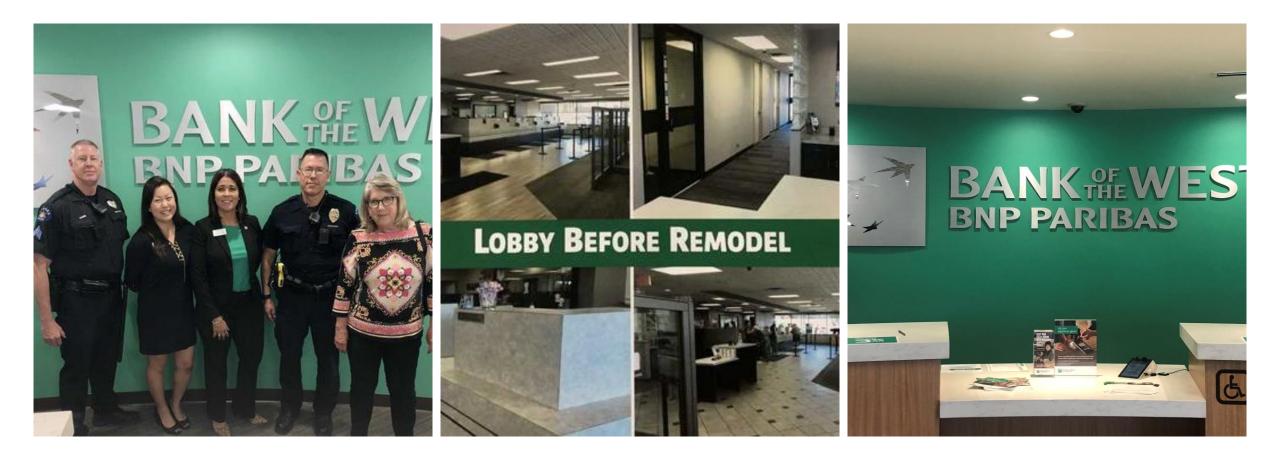






New Ownership & Remodel in Progress at The Stampede

NEW Dance Floor /Bar Reno – June 2018 Stadium Restrooms on 2nd Fl Commercial Kitchen – Glazed & Confused



Bank of the West Remodel & Open House in July 2018

Salvage Restaurant – Closing July 2018

Due to unfortunate circumstances, we are no longer able to operate at 2700 S Havana Street. We have every intention of finding a new home and providing the South Aurora area with great food and stellar service once again.

As well, we are excited to see what opportunities lie ahead. We have so much gratitude for the support that we have received from our friends, family & our community. Our greatest reward has been the individuals that have freely given their time and unwavering faith in our success.

A special thanks to our staff! This has been a wild ride and I hope you're all ready for our next adventure!

Chef Stephen Mondale & Hopi Mondale



SALVAGE



Bettola Bistro

10253 E Iliff Ave Denver, CO 80247

bettolabistro.com

Opened in June 2018

Monday to Saturday : 4:30p -9p Sunday: Closed

Bettola means "hole in the wall" in Italian

Caprese Salad at Bettola Bistro | Bettola Bistro





JUNE 2018



AUG 2018



Sept/Oct 2018

Village on the Park Construction Update

Village on the Park

E Iliff Avenue

OLD NAVY

S

\$14.5 M development & new retail construction in progress

DICA'S RE

Winter 2018 Opening for 3 NEW RETAIL Stores – American's Best & 2 others

DEMO in late OCT 2018 to replace Havana/Parker Rd inline retail stores – OLD NAY will be the new addition

Facelift to existing Ross in 2018-2019

Coco Loco – Grand Opening Aug. 2018 – grab & go bowls, smoothie, herbal tea & shake café - 2406 S Havana St, Aurora, CO 80014 – former Cousin's Game store



2353 S Havana St Aurora, CO 80014

www.cocolococolorado.com

Coco Loco is a Grab n Go Juice that opened in July/August 2018

They are pleased to bring you Fresh Juices, Smoothies, Boba Teas, Breakfast Bowls, Wraps, and more. Using fresh RAW produce to manufacture our Cold Pressed juices they are proud to provide natural, healthy alternatives for your drinking pleasure.







Cody's Café and Bar – Remodel & NEW LOCATION former NEW ORIENT space, Opened Sept. 2018



Toys R Us Closed & It is a Spirit Halloween store for now

BABIESAUS

El Jaripeo Sports Bar

<u>p: (720) 858-8888</u>

1050 S Havana St

Opened in September 2018 Former Hacienda Camino Real

Monday - Friday: 10am - 11pm Saturday & Sunday: 10am-12am









Con Sabor A Mi Tierra

former Los Toritos & El Gallito

304 N Havana St.

Colorado Ski and Golf is now Epic Mountain Gear

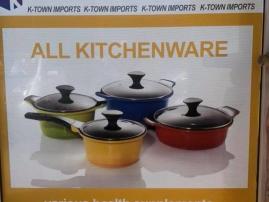
- Ski shop providing skis, snowboards, apparel, accessories & services. Rental equipment available.
- Address: 2650 S Havana St, Aurora, CO 80014
- Phone: (303) 337-1734











HOMEWARE HOMEWARE

Various health supplements electric dryer / kimchi mat aundry clothes dryer / cleaning supplies bathroom supplies / shampoo women's cosmetics / Mask Pack rinse / bitox cream / BB cream





K-Town Imports

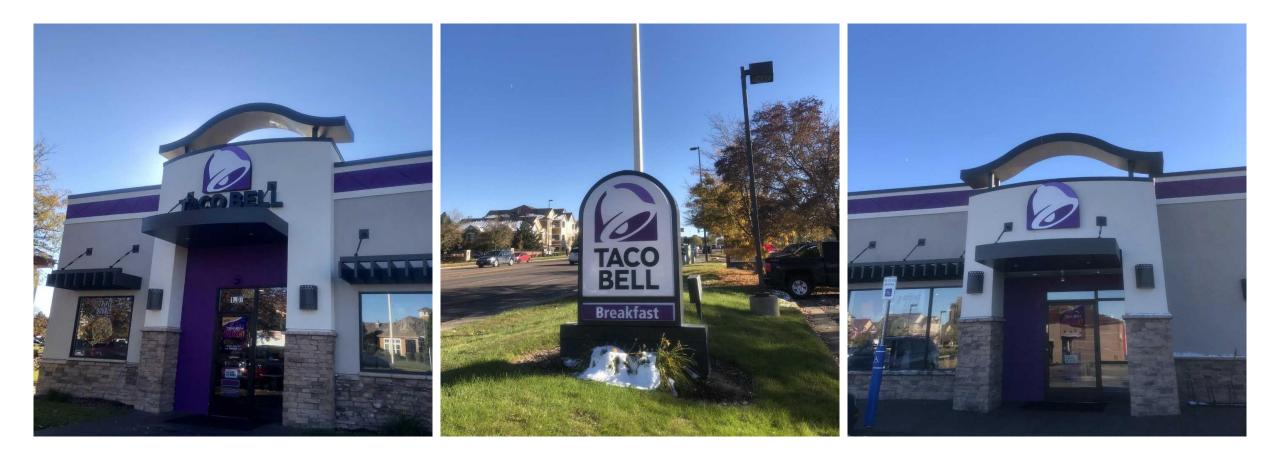
- 1930 S. Havana St. Unit 1~2, Aurora, CO 80014
- TEL: 303-752-1003
- <u>https://www.ktownimportsco.com/</u>

Proposed NEW CAR WASH next to T-Squared

Express Car Wash near the corner of Kentucky Drive and Havana at 857 S. Havana Street, just north of the existing gas station





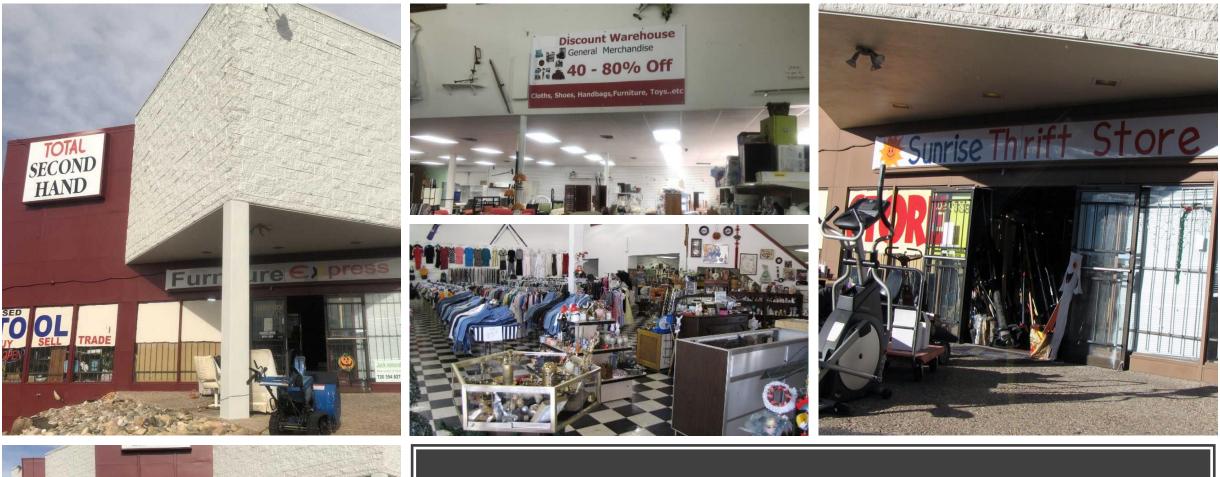


Taco Bell Remodel – Oct. 2018





Summit Rehabilitation Care Community Remodel Oct 2018





Furniture Express – Total Second Hand Shop Fresh Paint & NEW Parking Lot 1800 Havana St.



NEW Thrive Vet Clinic COMING SOON to Gardens on Havana's

PetCo will be 1/4 locations in Colorado to get a new veterinarian clinic.

Will Open Late 2018









Ulta Remodel & 3 NEW BRANDS

Property Update

• We are at a 98.2% retail occupancy On Havana Street

- Not many leases are available
- See updated resource page "View Available Property List" <u>https://onhavanastreet.com/aurora-colorado-available-</u> properties/

Attracting Consumers & Building Community

Bringing people into the District

- Monthly events to bring people into the District to shop at our retailers and dine in our restaurants
- 2018 monthly events brought in an estimated 45,000+ people from zip codes up and down the Front Range and from out of state
- All marketing portrays the Havana District in a very positive light

February 2018: Valentine's Day March 2018: Grocery Cart Races



Valentine's Day Pamper Yourself Gift Baskets were located at various businesses On Havana – Chutney, Heirlooms Antique Mall, Gibby's, Sally Beauty, Sally Beauty, Fantastic Sam's, & Angry Chicken Restaurant



8th Annual Grocery Cart Races at Safeway on Havana - Best Costume: The famous rock band "Guns & Hoses" won best costume.









<u>Small Business Month –</u> March 2018

Small Business Month Drawing Winners

- <u>Woody's Wings 2</u>, 313 N Havana Street: **Guadalupe Solares of Aurora 80010** won the drawing at Woody's Wings 2 for a \$100 Final Four Wings Party.
- Golf Cart Doctor, 1073 S Ironton: Jay Gesche from Aurora 80012 won a round of golf at CommonGround Golf Course on Havana Street, choice of use of a cart or a caddie from the Solich Caddie & Leadership Academy Program at Commonground, and a bucket of balls.
- <u>Havana Street Tattoo</u>, 2712 S Havana Street: **Ashley Miles of Aurora 80011** won a \$100 gift certificate for a tattoo from the artists at Havana Street Tattoo.
- Whisper's On Havana, 1535 S Havana: Nancy Reedy of Aurora 80016 won a \$200 Final Four Party at Whisper's.

Senior Discounts

A&W Restaurants: 55 + Get a 10 percent discount, amount may vary by location

Applebee's: 60 + with a Golden Apple Card program discounts range from 10 to 15 percent,

Burger King: 60+10 percent off and additional discounts on coffee and soft drinks

Church's Chicken: 55+ Get a 10% discount

Chick fil-A: 55+ Get a 10% discount or FREE small beverage + Cow Appreciation Day - Dress like a Cow and receive a free

meal, Tuesday July 10, 2018 opening to 7pm (see photo from 7/11/17)

Dunkin' Donuts: AARP member discount of 10 percent

Denny's: 55+ or AARP members Get a 15 percent discount

KFC: 55+ Get a 10 percent discount

Kohl's: 15% off on Wednesday's for 60+

McDonald's: 55+ Get a discount on coffee

Taco Bell: 65+ receive 5 percent off their meal and a free soft drink

Ross: 55+ Get a 10% off on Tuesday's

Sam's #3: 55+ Get a 10% off

Subway: 60+ Get a 10% off discount

Village Inn: 60+ Get 10% off, FREE pie Wednesday's

Wendy's: 55+ Get a 10% off discount

And lots MORE



Community Spring Rose Garden Clean-Up May 5, 2018 at Gardens on Havana Every Volunteer get a Lunch Gift Card for their time



Havana Motor Mile Earth Day Segment on April 20, 2018

- Featured on Colorado & Company for a special segment on electric and hybrid vehicles that are available at dealerships on the Havana Motor Mile.
- The segment ran live on KUSA on April 20 from 10-11 a.m.
- Brad Kounkel from Stevinson Toyota & Jason Lawandus from Ed Bozarth Chevrolet shared more about the 2018 electric & hybrid vehicles, tax benefits and saving the planet.
- Watch the segment <u>here</u>







July 2018 Havana Motor Mile Commercials Watch the commercials:

Commercial 1

Commercial 2







Cruzin' Havana brings over 10k visitors to the district to admire over 5k classic cars

Lots of Display Set Ups

- Jet fighter Photo op- Kids can dress up in jet fighter gear and take photos inside the jet
- Bandimere dragster, Movie Cars, RAT RODS, Denver Hearse Club
- There will be a Classic Denver Police Car, a Classic Colorado State Patrol vehicle, & a Classic Denver Fire Truck

Saturday, June 9, 2018 12 p.m. - 6 p.m. FREE 11th Annual Cruzin' Havana Car Show & Poker Run

PRESENTED BY HAVANA AUTO PARTS

Collector Car Council of Colorado, CCCC, and Havana Business Improvement District organizes the event

THREE FESTIVAL SITES: You do not need to "register," just come-this is a free event.

- 1. Havana Machine, 840 S Havana Street
- 2. Buckingham Village Shopping Center, 1555 S Havana Street
- Havana Exchange Shopping Center, 2822 S Havana at Yale (Bicycle Village)–NEW THIS YEAR



2018 Cruzin' Havana Logo Contest Hosted by Haggerty Insurance



JOIN US at the June 8, 2019 12th Annual Cruzin' Havana



- Over 5000 classic cars
- Poker Runs at each Festival Site
- Enter to win a Cruise
- Play to win gas cards
- Enter the Second Chance drawing to win a Bicycle Village bike

Cruzin' Havana 2019 Join us on Saturday, June 8, 2019

- New Festival Sites Kaiser/Stampede, Havana Exchange, Havana Machine & Gibby's – Buckingham Village
- LIVE Music, DJs & Bands
- Food, Drinks, & Prize giveaways







Havana Motor Mile - Auto Tech Tool Incentive Program Working with Pickens Tech's Automotive Program to hire 10 qualified auto technicians & provide tools upon employment in 2019





Schomp Automotive Group coming soon

Shortline Hyundai, Subaru & Mazda dealerships were purchased by Schomp Automotive Group in late May 2018

All 3 dealerships will operate under Shortline name until Feb. 2019.



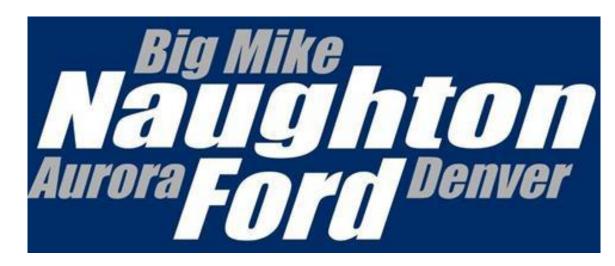


Jordan Motors - Newest Addition to On Havana Street in Summer of 2018 Independence House Closed March/April 2018 Located across from Santiago's (6th Ave & Havana) Mike Naughton Ford

New Showroom REMODEL built by Trustmark

Coming soon!





SUSS Buick GMC is now Shortline Buick GMC

Shortline purchased the SUSS dealership in October 2018

The Suss Family has been on Havana Street since Jim Suss Sr. purchased the Seifert Pontiac dealership in 1980 at 1301 S Havana. For the past 38 years, the Suss Family has operated the dealership, adding the Buick line in 2007 after purchasing the Mike Shaw Buick Dealership on Colorado Blvd in 2007. Pontiac was discontinued by GM in 2008, so the dealership became Suss Buick GMC.

The Suss Family did a major dealership remodel in June of 2011.The Suss Family has been a huge part of the Aurora Community, with Jim and Paul serving on many boards, rotary clubs and Aurora Chamber committees. Paul Suss was a founding member and first president of the Havana Business Improvement District. We thank Jim and Paul and their families for their contributions to Havana Street and wish them the best of luck in their future endeavors– including enjoying retirement and grandkids!













SUSS Buick GMC





You do the drivin' We'll do the rest.



Save NOW on New & Pre-Owned Vehicles!

Shortline Buick GMC – Oct 2018

Don Hicks and John Bowell of Shortline Auto Group have also been major players and contributors to Havana Street. We are so very fortunate to have the Buick GMC dealership now owned by the Shortline Family.

2018 FREE Summer Concerts Series

BEGAN after Memorial Day

CONCERT DATES

May 29th | June 26th | July 24th | August 21st

THE ROSE GARDEN PLAZA On Havana Street | 6-8PM

2018 FREE SUMMER CONCERT SERIES

THE GARDENS ON HAVANA 1250 S IRONTON ST. AURORA, CO 80012 6-8pm

Bring a lawn chair and something to drink and join us!

2018 CONCERT SCHEDULE:

MAY 29: 17TH AVENUE ALL STARS A CAPELLA CONCERT

JUNE 26: TUNISIA POP CONCERT

JULY 24: DOTSERO CONTEMPORARY JAZZ CONCERT

AUGUST 21: BYRON SHAW PROJEX R&B / REGGAE CONCERT



2018 FREE SUMMER CONCERT SERIES

Door prize drawings at 7 p.m. (no purchase necessary to win).

Free food item for the first 400 people attending at each concert:

May Concert—Dessert

June Concert—Hoagie Sandwich Sampler

July Concert—Pizza Party

August Concert—Ice Cream Social

Presented by The Havana Business Improvement District –On Havana Street





July Summer Concert Pizza Party

Garrett Walls handing out FREE PIZZA from On Havana Street pizza shops to the 1st 400 concert attendees at the Dotsero Concert in 2017

PIZZA PARTY Concert was with Dotsero Jazz – Tuesday, July 24, 2018, 6-8pm We got rained out!

LAST CONCERT August 21st 6-8pm Free Ice Cream Social

2019 FREE Summer Concerts Series

CONCERT DATES

June 25th | July 23rd | August 27th

THE ROSE GARDEN PLAZA On Havana Street | 6-8PM

Plus a NEW Last Days of Summer Concert at The Stampede September 10th

CELEBRATE NATIONAL ICE CREAM DAY

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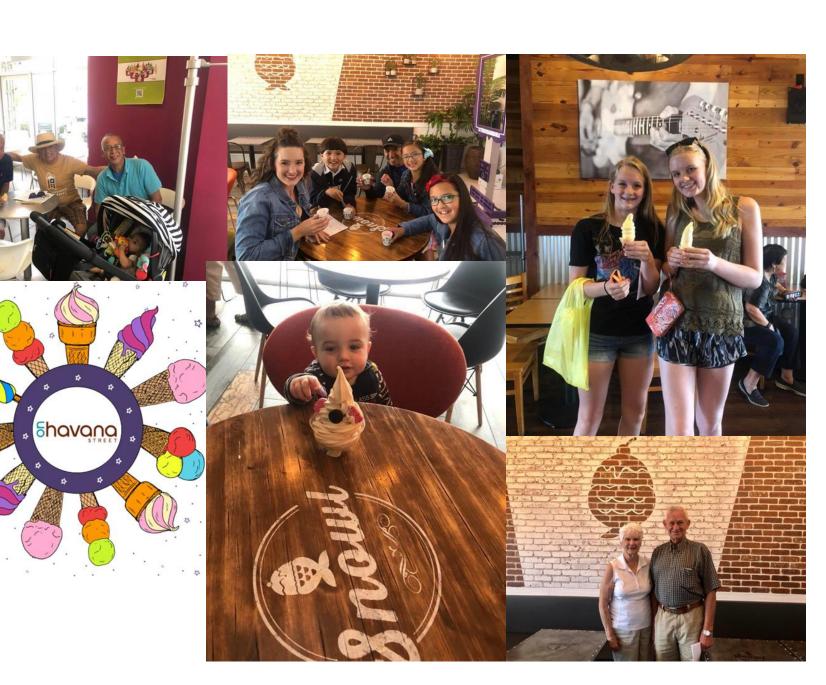
Sunday, July 15th • 12pm - 4pm

Free Frozen Treat Samples from 6 Merchants

Enter to Win a Family Pack of Elitch Gardens Tickets! (\$300 value)

5havana STREET

For more details visit onhavanastreet.com





August 1st through 8th, 2018 - Explore, Experience and Eat

Travel the world through global cuisines On Havana Street

We gave away restaurant gift cards so that foodies could taste the most unique, traditional fare at an affordable cost.

Check out our Facebook & Instagram for MORE GIVEAWAYS throughout the year

It's all about discovering the most authentic, global cuisines and immersive experiences of On Havana Street.









Coming Soon in May 2019



Celebrated Pets On Havana Street with two fun pet events:

Sept. 28th – Yappy Hour at Bentley's Pet Stuff – Market Square

Sept. 29th 2018 – Pet Dental Event at Petco – Gardens On Havana







Gift Cards & Gift Basket Giveaways for the Family from On Havana Street businesses at the 2 events, in-store & on social media:

Gift Cards: Nail Studio, Menchie's Frozen Yogurt, Sally's Beauty Supply, GameStop Chick fil A, Maurice's, Uncle Maddio's Pizza, GoodTimes Burgers & Frozen Custards, Snowl, Sushi Katsu - All You Can Eat Sushi, Petco, Bentley's Pet Stuff, Starbucks Gift Cards from Mathes All State, Exotic Bird Emporium Pet Basket, Pets R Us Dental Pet Basket, Safeway, Sprouts, KingSoopers, Walgreens, Coco Loco, & TJMaxx Pet Baskets.



2018 Fall Events

Bronco Party at Gibby's

October 7, 2018

10am-2pm

Broncos vs Jets



Bring your family & friends, wear your blue and orange and come watch the game on the Big Screen TVs at Gibby's as your Denver Broncos take on the New York Jets.

On Havana Street provided some FREE appetizers, pizza, & \$150 in gift cards door prizes (no purchase necessary to win door prizes).

Join us on Saturday October 27, 2018 for Halloween Trick-or-Treating at The Gardens On Havana



Costume Contest—Best Overall The Outhouse





Costume contest—Best Aduot Dufus and zipper face girl

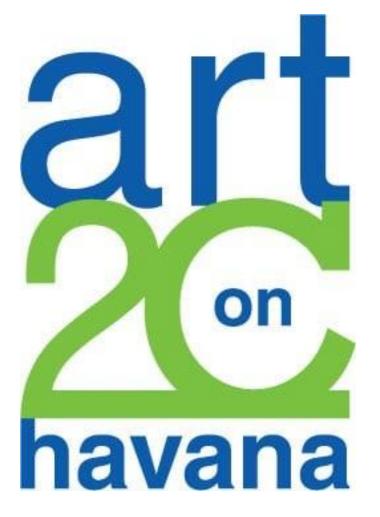
Holiday Events – Coming Soon!

Holiday Caroling Event on November 29, 2018 with the Aurora Singers at The Gardens on Havana

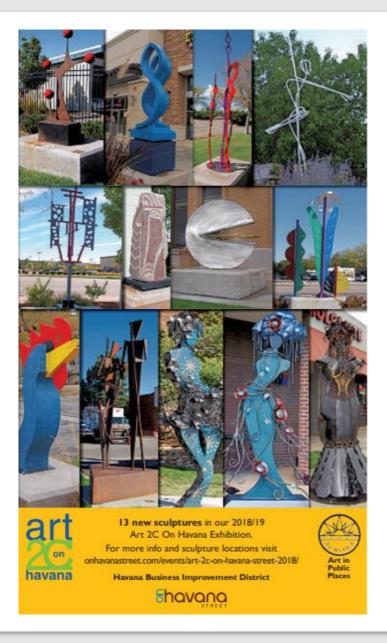


Holiday Giving – early Dec. 2018 We hand out \$5, 000 worth gift cards from On Havana Street Shops to shoppers as a "Thank you for shopping and supporting the Havana BID."





Our sculpture-on-the-street public art program





ART 2C On Havana Street

Roberta Bloom & Gayle Jetchick Art 2C On Havana Street Gala Brochure



Circle Dancing at The Outpost Club for 2017 Art 2C Gala



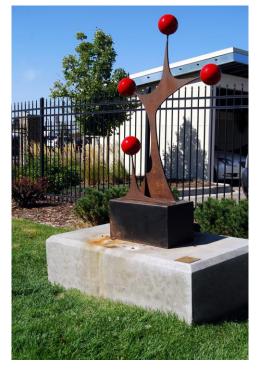
2018-2019 ART 2C



Time & Space Dale Montagne Havana Tower



Fiddle Sticks Justin Deister Havana & Yale



Abundance Charlotte Zink Bella Vita Senior Living



Lyric John Wilbar Gardens on Havana

2018-2019 ART 2C continued...



Visioning #1 Christopher Thomson Havana Exchange



Last Love Patrick Sullivan State Farm

Photos by Carina Banuelos – Harrison



Spirit Set Free Jodie Bliss Stampede

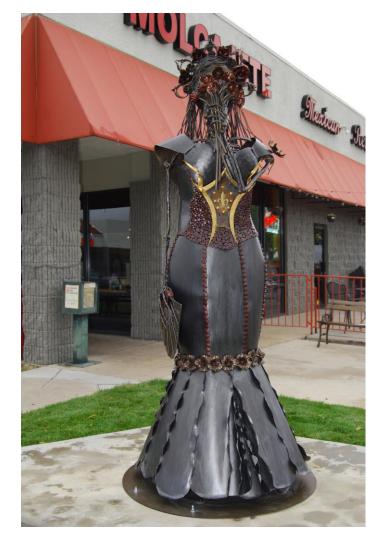
2018-2019 ART 2C continued...



Traditions Robert Henderson Havana Machine/StevO's Pizza & Ribs



Spiral Dancer Harold Linke Autawash



La Catrina Victoria Patti Molcajete

Photos by Carina Banuelos – Harrison

2018-2019 ART 2C continued...



Petite Couleur Charlotte Zink Concorde



Outrigger Andrew Libertone Shortline Buick GMC



Nature Jodie Bliss M Mart

Photos by Carina Banuelos – Harrison

District Identity Project Completed

The 2nd & final phase of our condo newspaper rack replacement was complete<u>d on July</u> 13, 2018. This was a 2-year district identity project that the Havana Business Improvement District - On Havana Street paid for out of the 2017 & 2018 budgets for a total of \$44,650.

Our Challenges



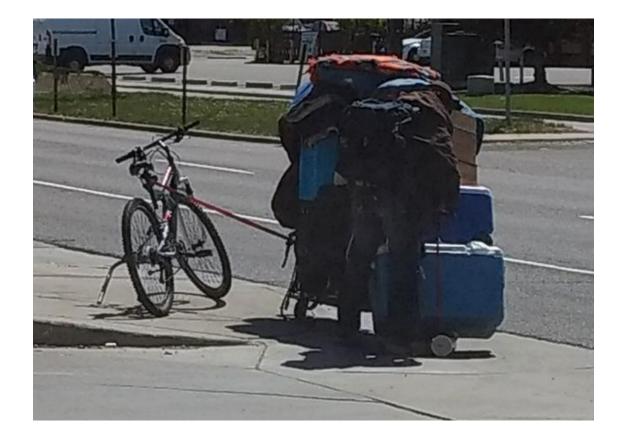
Homeless guy's belongings left while he panhandles



Camp along Tennessee Ave.

Our Challenges





Urban Camping

"Travelers"

Marijuana Tax Revenue

- The new Aurora Homeless Day Resource Center opened in July 2017 on the Anschutz Campus.
- The Street Outreach Team operated by Comitis Crisis Center is up and making regular rounds along Havana Street.
- The Homeward Bound Program has received funding and we are already helping some stranded homeless along Havana get home.

"HOT" Homeless Outreach Team helping the homeless by Havana Machine









BID Businesses Giving Back On Havana Street







SAFEWAY ()



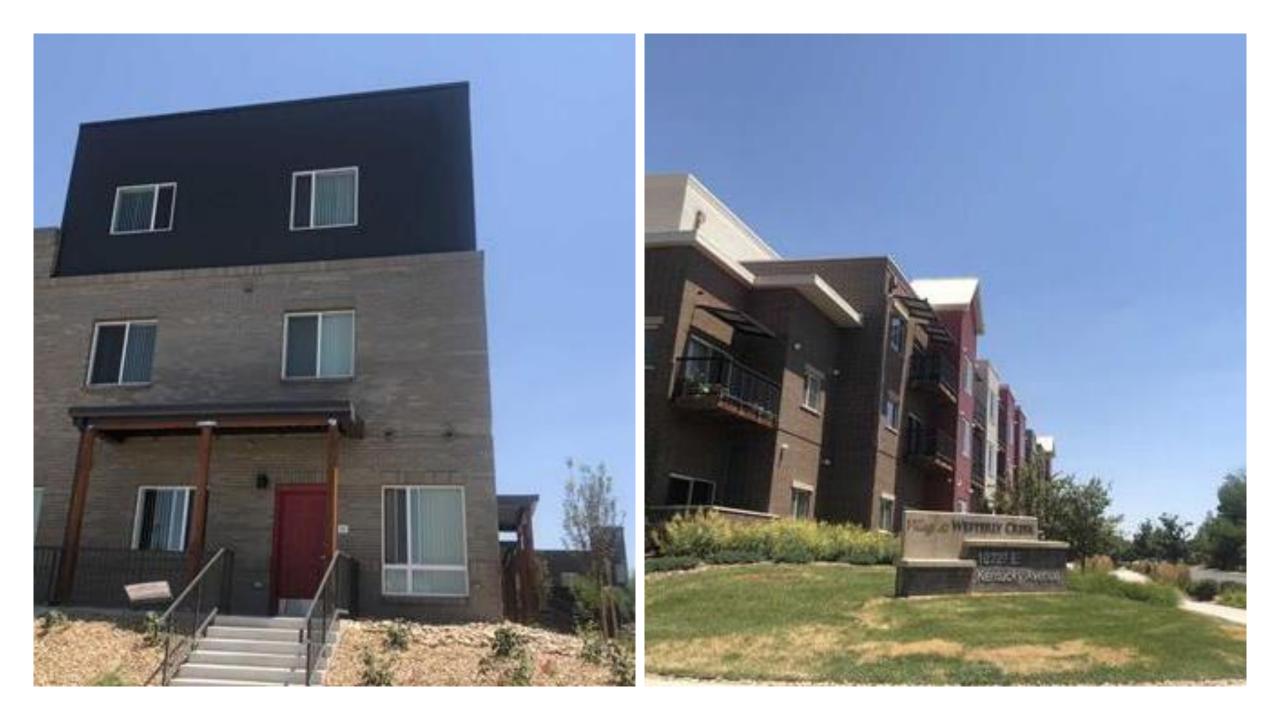
GARDENS ON HAVANA IS PRIVATE PROPERTY TRESPASS citation, loitering, panhandling or distribut handbills is strictly prohibited on this property. Skateboards or rollerblades allowed on sidewalks or parking lot PARKING RESER FOR CUSTOMERS ONL HICLE OWNER'S RISK AND EX Shopping Center is NOT responsible for Vandalism or Damage to Vehicles or P

Trespass Ordinance Compliance

Village at Westerly Creek

- The Housing Authority of The City of Aurora
- Village at Westerly Creek 3
- They are currently accepting applications for Village at Westerly Creek, Phase 3, the new 1 bedroom/1 bath, 542 sf, 1 story apartments on East Kentucky.
- Must 62 years old or older
- Minimum income is \$1,910 a month or Section 8 voucher (no more available)





Celebrating 10 Years On Havana Street

Havana District Assessed Valuations (AV) from Arapahoe County by year:

Up 68% since 2008

+\$33,573,842

2017 AV \$105,807,722
2016 AV \$92,087,741
2015 AV \$92,241,078
2014 AV \$80,738,883
2013 AV \$79,700,290
2012 AV \$78,099,140
2011 AV \$78,223,730
2010 AV \$84,745,410
2009 AV \$84,854,490
2008 AV \$72,233,880

Total Aurora City Sales Tax Revenues (3.75% tax) generated from the Havana BID businesses by year: **Up 58 % since 2008**

+\$8,870,348

2017	\$21,049,286
2016	\$20,358,224
2015	\$20,183,012
2014	\$18,599,766
2013	\$16,339,126
2012	\$15,636,441
2011	\$13,680,296
2010	\$12,955,934
2009	\$12,637,352
2008	\$12,178,876



Celebrating 10 Years On Havana Street

RETAIL VACANCY RATE: 1.8% in 2018 vs 2.5% in 2017 vs 8.6% in 2008

 Every October we calculate the retail vacancy rate in the Havana District based on 18 retail centers/strip malls in the District.

Over the decade, we have seen the income, home, and commercial property values ALL INCREASED

Average income in the area increased by 26.8% in 2017

• In the November 2017, the population is younger and MORE diverse

Diverse Entrepreneurs Representation

- Over 26 countries are represented On Havana Street
- Over 96 Restaurants and 25+ global marketplaces

Havana Motor Mile

- 22 car dealerships
- Over 100+ auto services and parts businesses
- 18 retail shopping centers



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www.OnHavanaStreet.com



CONTACT INFO: GAYLE JETCHICK, EXECUTIVE DIRECTOR

GAYLE@ONHAVANASTREET.COM

303-360-7505

CHANCE HORIUCHI, EXECUTIVE DIRECTOR IN TRAINING

CHANCE@ONHAVANASTREET.COM

720-788-8986

SEE YOU SOON

STREET

THANK YOU!