RECORD OF PROCEEDINGS – Final Approved on February 21, 2019

MINUTES OF A REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE HAVANA BUSINESS IMPROVEMENT DISTRICT

Held: Thursday, January 17, 2019, 8:30 a.m. at the Stampede, 2430 S Havana St. Aurora, CO 80014

Attendance:

Board members present: Devon Horan, Finn Ruehrdanz, Donovan Welsh, Garrett Walls via Phone Call, Shannon Jones, Matt Rauzi. & Gary Sliger

Absent: Brenda Soper and Yulissa Williams

Others present:

Christopher Johnson – City of Aurora, Officer Thomas Graham (APD), Paula Wiens – Schomp Automotive Group, Chris Swank – Stampede., Phil Kummer – GDCCC, Lou Mraz – Neighbor, Lindsay Marsh – National CineMedia, NS Suleiman – Sign of a Kind, Gayle Jetchick and Chance Horiuchi

Introductions: 8:33 a.m. Call to Order by Garrett, established a quorum and introductions around the room.

<u>Disclosure of potential conflicts of interest:</u> The board members present noted for the record that they have financial interests in entities that own property within the boundaries of the Havana BID, are active in developing property within the boundaries of the District, or are employed by such entities, and that such interests may be affected from time to time by actions of the Havana BID's Boards of Directors. In accordance with state law, the Directors have filed written disclosures describing such potential conflicts of interest with the Secretary of State, and the Directors present verbally reaffirmed such disclosures on the record of this meeting.

<u>Acceptance of Financials:</u> Garrett Walls made the motion to accept the November 2018 financials. 1st: Shannon Jones 2nd: Donovan Welsh, None Opposed, Vote: Accepted unanimously

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Approval of Meeting Minutes: Garrett Walls made the motion to accept the meeting minutes from November 2018.

1st: Matt Rauzi 2nd: Donovan Welsh, None Opposed, Vote: Approved unanimously

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1st: Devon Horan 2nd: Matt Rauzi, None Opposed, Vote: Approved unanimously

Chance Horiuchi, welcomed everyone and introduced herself as the new Executive Director of the BID, reviewed the event dates/updates, shared the new business and business updates on Art2C, KimCo development, Water Projects, Website/Directory Updates, no updates from AmCap, Living Water Car Wash development process.

Chris Johnson shared an Argenta update, the project was delayed for another review of the last submittal process and may not break ground now until Q2 or Q3 in 2019.

Chance then continued on regarding BID updates on COI's, BID memberships, overview of finalized contracts, shared how she visited with other partners like Lyft, National CineMedia, local hotels, radio, YELP/Westword, local Food writers, influencers, bloggers, hosted Advantage Securities On Havana Street progressive tour, & that that many of the 250 ethnic eateries listed in the City of Aurora's YUM Guide feature our restaurants. She also reviewed the business watch updates regarding closed, opening, relocating, new ownership and the NEW developments/businesses coming to Havana. Donovan Welsh shared details about the closing of Havana Machine and that the announcement of what's to come for that location is coming soon.

OTHER Announcements from guests and attendees:

Paula Wiens from Schomp shared that they will officially rebrand the Subaru, Mazda & Hyundai dealerships in the 1st week of Feb., also that this Subaru location is 1st in the region and recognized nationally due to the increase in sales.

APD Tom announced the Sock it Fundraiser and welcome businesses to volunteer, donate or place a collection box at their business

NS Suleiman announced that he will be doing the new district marker for ADI Auto Sport in 2019, he also shared that he has does done the signs for other BID businesses like Auto Mart. Chance announced that the BID has allocated funds for this district marker for 2 years and the new addition to the district's "On Havana Street" signage is in the works.

Lindsay Marsh with National CineMedia introduced herself as a guest and shared some details about her marketing services with her company, movie commercials, mobile marketing, and the opportunity to market with the biggest Blockbusters coming out in 2019.

Chance announced our next board meeting for February 21, 2019 at 8:30 am at Denny's and provided the schedule for 2019 meetings at the bottom of the agenda.

Garrett asked if anyone had any other outstanding issues or comments. Garrett made a motion to adjourn the board meeting. 1st: Matt 2nd: Donovan. None opposed. Meeting was adjourned at 8:55 am.

Other: No other BID business was conducted at this meeting.

Last call for any other announcements: None

<u>Adjournment:</u> There being no further business to come before the Board the meeting was adjourned at approximately 8:55 am. The foregoing minutes constitutes a true and correct copy of the minutes of the above-referenced meeting, as approved by the Board of Directors of the Havana Business Improvement District.

| The next regular BID Board meeting is the February 21, | , 2019 at 8:30am at Denny | 's 1505 S Havana St. A | urora, CO 80012 |
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Secretary